

2018 was the year of the 'workplace'

2018 was the year of the 'workplace'. It saw the British Institute of Facilities Management (BIFM) change its name to the Institute of Workplace and Facilities Management (IWFM), emphasising the way in which FM can make a real contribution to the performance of organisations, creating value rather than cost. PTSG, as the UK leader in many of its chosen markets, is a vital part of that.

Our specialists are dedicated to making the workplace safe, compliant and efficient for our customers. Fire Solutions is rapidly becoming the largest contributor to our turnover after Electrical Services, less than two years after its formation. This is through the application of our business model, combining strong organic growth and carefully targeted acquisitions. Fire Solutions requires a very particular and uncompromising adherence to safety standards. Safety is the foundation on which PTSG operates, which is why we continue to excel in this area.

As we continue to achieve year-on-year growth, PTSG will continue to innovate and look for opportunities to cross-sell our services, which has proved highly successful up to now. In fact, it has helped us to carve out a reputation as the go-to name for high-quality, affordable niche specialist services in the UK.

Paul Teasdale
Chief Executive

Revenue

£69.1m

↑31%



Adjusted operating profit*

£14.9m

↑40%



Dividend per ordinary share paid and proposed

1.8p

↑13%



Gross profit

£35.0m

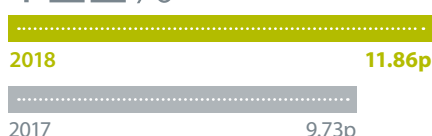
↑29%



Adjusted earnings per share (EPS)*

11.86p

↑22%



*before adjusting items of £10.5m (2017: £8.3m) resulting in a statutory operating profit of £4.4m (2017: £2.4m) and an EPS of 2.77p (2017: 1.37p).